Blend of Tradition and Innovation — Develop as a Multifaceted Retailer

J. Front Retailing (the "Company") is a joint holding company, which was established in September 2007 through the management integration of department store operators The Daimaru, Inc. and Matsuzakaya Holdings Co., Ltd. The histories of Daimaru and Matsuzakaya began respectively when Shimomura Hikoemon Shokei opened a kimono fabric store Daimonjiya in Fushimi, Kyoto in 1717 and Ito Genzaemon Sukemichi, a son of Ito Ranmaru Sukehiro who served Oda Nobunaga, opened a kimono fabric and fancy

goods wholesale store in Honmachi, Nagoya in 1611. Both companies started as kimono dealers but have changed their business models for as long as 300 and 400 years by responding appropriately to the changing times and grew as department stores in late years.

After management integration in 2007, while reorganizing the Group's businesses into one company per sector, the Company aggressively pursues M&A to expand its business

Phase of business integration and reorganization 2007 2008 2009 2010 2011 2012 2013 FR The Daimaru, Inc. and Matsuzakaya Holdings Co., Ltd. integrated management and established J. Front Retailing Co., Ltd. ("JFR") acquired a 49% stake in StyingLife Holdings Inc. and converted it into an equity method associate sold all shares in Peacock Stores Ltd., a supermarket chain, to Aeon Co. acquired a 70.52% stake in Forest Co., Daimaru Design & Engineering Co., Ltd., Daimaru Mokko Co., Ltd., Matsuzakaya Seiko Co., Ltd. and Refix Japan, Inc. merged into J. Front Design & Construction Co., Restaurant Peacock Co., Ltd. absorbed Shoei Foods Co., Ltd. to form J. Front Foods Co., Ltd Matsuzaka Service Co., Ltd. was renamed JFR Service Co., Ltd The Daimaru, Inc. and Matsuzakaya Co., Ltd. merged into Daimaru Matsuzakaya Department Stores Co. Ltd. ("Daimaru Matsuzakaya" The Daimaru Tomonokai, Inc. absorbed Matsuzakaya Tomonokai Co., Ltd. to form Daimaru Matsuzakaya Tomonokai Co., Ltd. JFR jointly established JFR Plaza Inc. with StylingLife Holdings Dimples' JFR Service Co., Ltd. absorbed Daimaru Lease & Service Co., to provide technical support and cooperation in opening and operating a new department store in Huangpu District, Shanghai, China split off from Daimaru Matsuzakaya and was renamed JFR Online Co. Daimaru Credit Service, The information systems of The Daimaru, Inc. and Matsuzakaya Co., Ltd. were integrated The Daimaru Home Shopping, Inc. took over part of the direct marketing business Front Design & Construction Co., Ltd. absorbed DHJ Co., Ltd The north wing of Daimaru Shinsaibashi store opened Daimaru Umeda store increased floor space Phase I relocation and expansion of Daimaru Tokyo store Matsuzakaya Co., Ltd. absorbed Daimaru Sales Associates Co., Ltc Ltd. spun off Daimaru Matsuzakaya Sales , Inc. was renamed JFR Card Co., Ltd Xin Nan Dong Project Management Co., Ltd. and Shanghai New World Co., Ltd. Ltd. ("Parco") and converted it into an equity method associate TOB and converted it into a consolidated i Ltd. and converted it into a consolidated subsidiary **Associates** ပ္ပ /FR PARC J FRONT RETAILING



September 2007 Established J. Front Retailing



November 2009 North wing of Daimaru Shinsaibashi store opened



March 2011 Larger Daimaru Umeda store opened



August 2012
Converted Parco into a consolidated subsidiary



October 2012

Phase II expansion and opening of Daimaru Tokyo store

wings for growth. We converted Parco Co., Ltd. and Forest Co., Ltd. into consolidated subsidiaries and StylingLife Holdings Inc. and Senshukai Co., Ltd. into equity method associates to strengthen competitiveness and profitability of individual businesses and create synergy with department stores as their core for further development as a multifaceted retailer.

Our ongoing FY 2014 to 2016 Medium-term Business Plan is positioned as a phase of

constructing a foundation toward dramatic growth in fiscal year 2017 and beyond. We will strengthen the profitability of the Group's businesses including the core Department Store Business and the Parco Business and promote the Urban Dominant Strategy for growing with local communities and the omnichannel retailing initiatives that seamlessly connect physical stores to the Internet as well as new challenges for the future to increase operating income and capital efficiency with the aim of achieving ROE of 8% early.

Phase of building a foundation for growth

2015

2016

Phase of dramatic growth

2017

2018

2019

2014

JFR

invested in Scrum Ventures

Parco decided to rebuild Shibuya Parco

JFR decided to rebuild the main building of Daimaru Shinsaibashi store

The new main building of Daimaru Shinsaibashi store will open (fall)

The complex under the Udagawa-cho 15 Development Project including Shibuya Parco will

open

뀲 acquired a 22.6% stake in Senshukai Co., Ltd. and converted it into an equity method associate

Fukuoka Parco increased floor space

JFR

invested in Cool Japan Fund

FY 2014 to 2016 Medium-term Three-year Plan started.

Nagoya Zero Gate opened

JFR became affiliated with Rakuten R-Point Card service.

The new building of Fukuoka Parco opened

The south wing of Matsuzakaya Ueno store will open (fall)

Kyoto Zero Gate will open (spring)

The complex under the Ginza 6-chome District 10 Redevelopment Project will open (April),

- New Medium-term Business Plan will start. Hiroshima Zero Gate will open (fall)
- The new building of Sendai Parco will open (early summer)
- Phase III renovation and grand opening of Matsuzakaya Nagoya store
- Sapporo Zero Gate opened

Women's Smiles Company senshukai



Converted Senshukai into an equity method associate



Ginza 6-chome District 10 Redevelopment



New south wing of Matsuzakaya Ueno store



New main building of Daimaru Shinsaibashi store



Achieve 8% ROE early

Shibuya Parco